Keep smiling and your fate will smile back at you

ABOUT SIES College of Management of Management Studies

South Indian Education Society (SIES) is one of the oldest educational trusts in the city of Mumbai, having been established in 1932 and catering to the educational needs starting from KG to Doctoral Studies and beyond. SIES is a learning organization that adapts itself to the fast growing dynamic environment, while retaining the cultural values and ethos.

Established in 1995, SIES College of Management Studies (SIESCOMS) at Navi Mumbai is an outfit of SIES and is a leading B-School in Mumbai and has over the years achieved a distinct position on a Pan-India basis. It is today ranked as one of the top B-Schools in the country.

SIESCOMS is affiliated to University of Mumbai, approved by AICTE and is involved in teaching, training and promoting research in the fields of Management and Technology. The institution offers several flagship courses that include Post Graduate Diploma in Management (PGDM), Pharmaceutical Management, Biotech Management, Masters in Management Studies (MMS), Masters in Computer Application (MCA) and also Executive MBA Program (AIMA-PGDM).

The institution is committed to deliver global quality in management and technical education by nurturing a conducive learning environment for a better tomorrow through continuous improvement and customization while maintaining the Indian values. It is known for its strong intellectual capital, innovation and high quality and value-based students.

About Corporate Interaction Cell (CIC):

The institute has a strong corporate interaction cell that is engaged in corporate networking for various purposes including research, internship, interaction by corporate as guest faculty, running seminars / conferences / workshops, among others. One of the important activities of the cell is to organize corporate education programs in various functional areas / domains. The objective is two-fold: acquaint and endeavor to enhance the skills / competencies of the working professionals and also to narrow the gap between the academic and corporate world.
About the Programme

Self-discovery is the process of gaining an accurate and deep understanding of one’s self. Behind every successful person is a long series of self-discovery and continuous improvement. Self-discovery is a lifelong process, where one has to be realistic about one’s self, limitations, faults, shortcomings included—however upsetting and disappointing these may be.

In order to discover yourself, you need to get out of your comfort zone and get into the wilderness of your intuition— and see miracles happen.

Neuro linguistics programming helps you to discover yourself because it is neurologically patterned, enables you to deliberately reshape the insides of your minds and makes you change your habits and behaviors. It also helps you to get rid of your past memories and experiences that weigh you down.

SIESCOMS introduces a Management Development Programme on “Discovering one’s self using Neuro linguistics Programming” (NLP). The programme scheduled on 11 March 2016 has the objective of “taking the participants through a journey of self—discovery whereby they are able to maintain a balance between work and life, build better relationships and to deal with the negative effects of any experience”.

Who will attend?

- Managers with 0-5 years of experience
- Management faculty from Business Schools and Undergraduate Colleges
- Management Consultants

Programme Outcomes

At the end of the MDP, participants will be able to develop an understanding of the following:

- Basics of neuro linguistics programming (NLP)
- Need to communicate effectively with self and others
- How to handle situations in a more flexible manner
- Need for positive and effective belief systems.
- Need to manage moods and emotions
- Importance of self-concept, how it develops and functions
- Importance of making positive personal change
- Means to handle criticism/ rejections

Takeaways for participants

- Knowing oneself better
- Why am I the way I am?
- What triggers my present behaviors?
- Where do I need to improve / change?
- Evolving a roadmap to bringing about a positive Change

Resource Persons

- **Col NKS Warrier (retd), Senior Management Consultant, Head Corporate Relations, SIESCOMS, certified Coach and NLP Practitioner**
  983356875
- **Prof Parag Amin, Dean New Initiatives and Innovations, SIESCOMS and Certified NLP Practitioner.**
  9820424420

Commercials

**Rs 3000/- per participant to include lunch, tea, writing material and handout.**

Venue

SIES College of management Studies, Nerul, Navi Mumbai
REGISTRATION FORM FOR
MANAGEMENT DEVELOPMENT
PROGRAMME

Date: 11 March 2016

Please send us the following details along with the registration fees-

Name of Delegate
Company/Institution
Contact no
Mail Id
Mode of payment- DD/ Cash

Last date of registration- Wednesday, 9 March 2016

The registration details have to reach us at:

nks.warrior@siescoms.edu
parag@siescoms.edu