Post Graduate Program in Capital Markets (PGPCM)
During the last decade, the Indian Capital Market has been one of the most vibrant, dynamic and mature markets globally. Extensive reforms and strict regulatory laws and surveillance have made it one of the smoothest functioning markets. Coupled with the growing financial clout of India and its emerging business leadership, the Indian Capital Market has acquired a new and strategic importance for investment bankers, fund managers and investors throughout the financial world.

To service this sector, to keep it healthy and dynamic and to continue its development requires a steady flow of qualified and knowledgeable professionals well versed in all aspects of the Capital Markets. Moreover, as capital markets today have metamorphosed into seamless, global playgrounds, it has created a never before demand for highly trained, focused and experienced professionals to contribute their talent and leadership to this industry.

BSE Training Institute (BTI) and SIES College of Management Studies (SIESCOMS) have designed a joint post-graduate program in Capital Markets. Any graduate stock broker, sub-broker, Investment Consultant, Portfolio Manager, professional from the Depository, DPs, Banks, Insurance Companies, Mutual Funds, Custodians, Clearing Houses, Financial Institutions and Management students is welcome to take advantage of this comprehensive program.
BSE Training Institute (BTI) is one of the oldest institutes to commence training in capital markets. It imparts training on various subjects such as derivatives, operations, bond analysis, compliance, technical analysis, fundamental analysis, options, equity portfolio structuring and strategies of ETS, valuations, hedge funds etc.

Over the last 10-11 years SIESCOMS has earned for itself the reputation of one of the top management institutes in India. Situated in Nerul, Navi Mumbai SIESCOMS was established by the SIES Trust (1932). It has a picturesque campus and world class infrastructure that includes a computerized library, 35 core faculty members along with over 100 visiting faculty sharing their knowledge and experience with the students. SIESCOMS conducts flagship programs on management.

The centre for excellence in banking was set up in SIESCOMS to provide a platform for the interaction between the industry participants and the working executives and also to foster and encourage an easily accessible body of knowledge to enable the financial sector professionals to be successful in business.

**Program Highlights:**

- The Post Graduate Program in Capital Markets (PGPCM) is a unique program on capital markets for working executives.
- Duration of the course would be 26 weeks.
- Classes will be held on alternate Sundays.
- An extensive syllabus has been specially designed covering all areas of capital markets.
- Faculty includes professionals from industry, experts from BTI and from the core faculty in SIESCOMS.
- Expertise of BTI wherein market simulations will form a major component of the program.
- All classes will be held at the state-of-the-art management development centre (MDC) at SIESCOMS, Sion.
Course Content

The comprehensive program covers the essentials and advanced subjects related to the Capital Markets. The thoughtfully designed syllabus attempts to integrate the currency markets, and commodities’ markets with the stock markets and evolve as a powerhouse of knowledge and also offer the students an opportunity to experience its application in realistically simulated environments.

The subjects taught will include:
- Macro Economics and Financial Markets
- Primary / Secondary Markets
- Bonds
- Mutual funds / Exchange Traded Funds
- Futures & Derivatives
- Risk Management
- Fundamental Analysis
- Technical Analysis
- Behavioural Economics
- Commodity Market
- Forex Market
- Mergers & Acquisitions
- Private Equity
- Venture Capital
- Valuations
- Strategic Management
- Regulatory Compliance
- Equity Research
- Strategic Management
- Marketing of Financial Advisory Services
Some of the eminent faculty members include

S Ramesh  COO Kotak Mahindra Capital
T Ramji  Formerly with Citibank
C D Sreedharan  Former GM, RBI
B Narasimhan  VP, Karvy Consultants
Sanjiv Kapoor  GM, Bombay Stock Exchange
Manish Bansal  Senior VP, Citibank
P V Rangaswamy  CGM, Bombay Stock Exchange
Bhagirath Merchant  Consultant
Sanjay Khemani  Consultant
Naresh Kumar Garg  CEO, Sahara Asset Management
Ambarish Baliga  Karvy Consultants
Dr A K Sengupta  Director, SIESCOMS

Illustrious members of Advisory Board

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Parag Parikh  MD, Parag Parikh Securities
Sanjay Bajaj  Director, HSBC
R Balakrishnan  ED, Centrum Capital
S K Chopra  Former Chairman, Corporation Bank
Lata Venkatesh  CNBC
Dr A K Sengupta  Director, SIESCOMS

Recent surveys have ranked SIESCOMS as:

19th as per Outlook-CFore Survey
(Outlook, September 18, 2007)
28th as per India's Best B-School Survey
(Business Today, September 23, 2007)
33rd as per Cosmode-BW Survey
(Business World, October 3, 2005)
A++ Grade Business School
(Business India October 21, 2007)
Unique Features:
2. 360° Curriculum covering all important aspects of Capital Markets.
3. Advisory Board comprising of illustrious professionals.
4. Faculty comprising industry experts and top academicians.
5. Excellent campus with complete facilities such as Computer lab, Library subscribing to the leading Financial Journals, Wi-Fi Environment etc.

SIES
RISE WITH EDUCATION

For further details/inquiries, please contact
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Chairperson, Centre for Excellence in Banking at SIESCOMS-CEB,
& formerly Chief General Manager, Corporate Centre, State Bank of India, Mumbai.

SIES College of Management Studies
(SIESCOM-CEB)

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