

Frequently Asked Questions (FAQs) for PGDM / PGDM (Pharma and Biotech) Admission For the Batch 2018-20

1. What is the minimum educational qualification required to get into the PG program?

Ans: Graduation (minimum three year duration) in any discipline from a recognized university with minimum of 50 per cent marks (45% in case of candidates belonging to reserved category). The students who are appearing for final year examination / awaiting final year results can also apply. However, for Pharma & Biotech program, one needs to be Pharma Graduate or graduate in any science discipline with 50 per cent marks (45% in case of candidates belonging to reserved category).

2. What are the various exams considered?

Ans: We consider marks in any of the following all India examinations:
CAT/ CMAT/ / MH-CET/ GMAT/ XAT/ MAT / ATMA

3. If I have not appeared for any of the examinations till date, but planning to appear or my results are awaited, will I be considered for admissions?

Ans: Yes, you can submit the test results by 9th June 2018.

4. What are the minimum cut off scores in each of the tests that are considered?

Ans: **There is no prescribed minimum cut off score for any test. All students can appear for the process irrespective of their scores.**

5. What scores do I submit if I have given all the exams?

Ans: You can submit all the scores whatever you have appeared at or wherever you have scored highest.

6. What are the selection criteria for PGDM programs?

Ans: SIESCOMS believes in the overall personality while selecting students considering their past academic records, work experience, if any, marks obtained in all India qualifying exams and the selection process of the institution. However, due weightage is given to all the given parameters as per the AICTE guidelines.

S.No.	Parameters/ Components	Weightage
1	Score in common entrance tests	35%
2	Academic performance in X Std., XII Std., Degree/ Post Graduate Degree	15%
3	Group discussions/PI	45%,
4	Participation in Sports/ Extra-Curricular activities, Academic diversity and gender diversity	5%

Interviews will be conducted as follows-

a. Personal Interview: These interviews test your basic knowledge and look into your overall understanding.

b. Competency based In Interview: Competency or behavioral interviews are based on the assumption that past behavior is the best predictor of future behavior. The interviewer will want specific examples of when and how you demonstrated particular behaviors.

Based on weighted average of the above parameters, the merit listing will be done.

9. Where would the admission process be conducted?

Ans: The process will be conducted at SIESCOMS campus, Navi Mumbai, Delhi, Jaipur, Bengaluru, Bhopal, Nagpur, Ahmedabad. Kolapur, Kolkata, Lucknow. The details of the centers for this year along with dates will be uploaded separately. Please keep in touch with the website.

Note: Any of the outstation centers can be changed at the discretion of the Institute depending on response. Other centers may also be added depending on response.

10. What accreditation / ranking / positioning does SIESCOMS have on an All India /International basis?

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Ans: As a result of the strong intellectual capital, academic ambience and close liaison with the industry, the institute, has always featured amongst the **top business schools** at the national level.

International Accreditation:

SIESCOMS is accredited from **Accreditation Council for Business Schools and Programs (ACBSP), USA**, one of the world's leading accreditation agencies. This accreditation has been granted for its Post-Graduate Diploma in Management ((PGDM) program, the 2-year full-time autonomous flagship Management Program.

National Rankings :

- **Times of India-Best B-School survey (24th Feb 2017):** SIESCOMS ranked 24th among all B-Schools in India
- **Economic Times B-School Ranking (Oct 2017):** SIESCOMS ranked 31st among all B-Schools in India
- **MBA Universe-Mint Best B-Schools Ranking 2018 (Dec 2017):** SIESCOMS has been ranked **45th** on all India basis.
- **Business World (Dec 2017)-** SIESCOMS ranked 31st among all Private B-Schools in India
- **Business Today-India's Best B-School Survey (Oct 2017):** 53rd Among all Management Institutes in India
- **HIGHER Education Review (Mar 2017):** SIESCOMS ranked 18th among all B-Schools in India Beyond IIM's

- **Free Press Journal (2017):** Ranked among top 5 B-Schools in Mumbai for Marketing and Finance Specializations

Awards:

- **School of Excellence in Education by Mid-day (2017),**Mar 2017
- **Best B-school in Western Zone from employment perspective by HR Club (2017),**Jan 2017
- **Best Management Institute of the year 2016-**By BMA April 2016
- **Best B-school with innovative marketing to the target segment 2015** by DNA and Star Group 18th Feb 2015
- *Business School with Industry Related Curriculum in Marketing* at the ABP News Education Awards **2014.**
- **DNA & Star of Industry Group presented SIESCOMS with Best B-School with Innovative Marketing to the Target Market Segment Award (17th February 2014)**
- **Dewang Mehta Award for B-School with Best Academic Input(Syllabus) IN Pharma Management ,**23rd Oct 2013
- SIESCOMS bags the **7th Indy's Best B-School Leadership Award (14th February 2013)**
- **DNA & Star of Industry Group presented SIESCOMS with B-School Leadership Award and Best B-School with Innovative Marketing to the Target Market Segment Award (17th February 2013)**
- **IMC Ramakrishna Bajaj National Quality (IMCRBNQ) Award** under Education Category for the year 2008

11. How is the placement scenario at SIESCOMS?

Ans: SIESCOMS offers excellent placement opportunity for its students. The institute has close relationship with a large number of corporate from various sectors. Statistical details of the placements for batch 2015-17 are as under:

- Highest salary: Rs 17.50 lacs p.a.
- Average salary: Rs 6.8 lacs p.a.
- Lowest salary: Rs 4.50 lacs p.a.
- No. of companies visited: 230

Considering the amount of fees paid, SIESCOMS students enjoy one of the best ROI from their initial salary. For other details including companies recruiting from the campus, please refer to the Institute website.

12. What are the different specializations offered by SIESCOMS?

Ans: The institute offers **five** specializations in PGDM program: **Sales and Marketing, Finance, HR, Operations and Systems (Information Technology)**. SIESCOMS also has a minor specialization facility.

Pharma & Biotech have the major specialization in areas of **Sales & Marketing and Operations & Supply Chain Management.**

13. What is the intake of students in different PG programs?

Ans:

Post Graduate Diploma in Management (PGDM): **120**

PGDM (Pharmaceutical Management):- **60**

PGDM (Biotechnology Management):- **30**

Note: All the above programs are AICTE approved.

14. What are the other Programs offered by the Institute?

Ans: MMS (Masters in Management Studies)-University of Mumbai affiliated: **120 seats** (plus 1 from J & K)

MCA (Masters in Computer Application) University of Mumbai affiliated: **60 seats**

PGDM (AIMA) Weekend Program for Working Executives

15. What type of reservations the institute has?

Ans: SIES is a Tamil Linguistic Minority Institute. Hence 51 per cent seats of all programs are reserved for Maharashtra domiciled students with 'Tamil' as the mother tongue.

However, if adequate number of qualified candidates are not available from the above category, such seats are made open to general candidates. **Further, all admissions to SIESCOMS are based purely on merit.** The only exception is for children of employees of SIES institutions.

16. What is the application fee for each program?

Ans: a) For our AICTE approved PGDM programs - the Application Fee is as follows:
One Program Rs.2000/-

More than one programs Rs. 3000/-

Note: PGDM (Pharma and Biotech) would be considered as one program for the purpose of application fee.

b) For **Current students of SIES institutions** the Application Fee is as follows.

One Program Rs.1500/-More than one programs Rs. 2500/-

However the students have to get their current Identity proof card for getting the concession in the application fee.

17. How is the application fee to be paid?

Ans: The application fees can be paid online or through demand draft in favor of "**SIES College of Management Studies**" payable at "**Mumbai**".

18. What is the fee structure for various PGDM programs?

Ans:The fee structure for the year 2018-20 is as follows:

PGDM - **Rs 3, 85,000 per year**

PGDM (Pharma and Bio tech)- **Rs 2, 85,000 per**

Fees are payable annually.

19. Are there any management seats?

Ans: No, all seats are purely on merit except children of employees of SIES Institutions. The institute does not charge any **Capitation Fees**, whatsoever.

Further, the institute does **NOT** have any admission agents for the purpose of admission to any of the programs at SIESCOMS.

20. Will I get refund of fees if I cancel my admission?

Ans: Yes, as per AICTE rules.

21. Does SIESCOMS offer any loans / financial assistance through banks?

Ans: The institute has tie-up with SBI & IDBI bank and assistance is provided for getting bank loans. However, usual terms & conditions of the banks would apply.

22. Does SIESCOMS provide hostel facility?

Ans: The Institute takes special care to ensure all students are helped to get students' accommodation in close proximity. The students who would like to get assistance for getting hostel accommodation are requested to get in touch with the **Registrar Mr R. Chandrasekhar**-

Email id- rchandrasekar@sies.edu.in

Phone- 022-61083402/ 022- 27708333

23. Where will I get the SIECOMS application form for PGDM, PGDM (Pharma and Biotech Management) programs?

Ans:. Please visit the institute website-www.siescoms.edu for online application forms. Alternatively you can also visit the institute office at Nerul, Navi Mumbai on all working days (10.00 am to 4.00 pm)

24. What is the last date for sale and submission of Application Forms?

Ans: Last date of sale of forms: **28th February, 2018**; last date of submission of forms: **3rd March, 2018**

25. What is the date of declaration of results?

Ans: Within one month from the date of GD/PI process.

26. What is the date of commencement of classes for PGDM programs?

Ans: July-2018

27. Which is the institute number / email id where I can get some admission related information?

Ans: Numbers: 61083425: Ms. Bindu Alex and 61083430: Ms. Rachna Jadhav

Office admission email id: admissions@siescoms.edu

Admission help lines: 7045507201/9769789201

Registrar: Mr.Chandrasekar R.

Email id- rchandrasekar@sies.edu.in

Phone- 022-61083402/ 022- 27708333

29. Any faculty member with whom I can get in touch with for my doubts.

Ans: Please get in touch with any of the following faculty members-

Prof Pankaj Srivatava - pankaj.srivastav@siescoms.edu

Dr.Chitra R- chitra.ramanan38@gmail.com (with specific reference to Pharma / biotech programs)

Dr. Nitin Vazirani- vazirani.nitin@gmail.com

General Information:

In case you have major issue, please contact the Deputy Director of the institute

Dr. Suhas Tambe: suhastambe@siescoms.edu.#